**TO BE COMPLETED ONLY AT THE REQUEST OF NSERC**. In addition to the letter of support and completed Form 183A – Information Required from Organizations Participating in Research Partnerships, please address each of the questions below. This information must be completed by a company representative.

Describe the research project that you wish to participate in.

1. Provide information on the key company employees (management and researchers/technical staff). Indicate “X”, in the appropriate column, in all but the first column below. Designate who will be involved in the proposed research project (use \*).

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **EMPLOYEE**  Name, title or role, diploma/degree (if applicable) | **Full-time or Part-Time[[1]](#footnote-1)** | | **Salaried , Contract, or Other[[2]](#footnote-2)** | | | **Work Location[[3]](#footnote-3)** | |
| Full-time | Part-time (%) | Salaried | Contractor | Other | Company facility | Elsewhere |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

|  |
| --- |
| 1. What prior experience does the company, its personnel and advisors have in the area of business related to the research application? Describe the company’s core business activity. |
|  |
| 1. Describe the company’s facilities (office, manufacturing, R&D and/or technical workspace): |
|  |

|  |  |  |
| --- | --- | --- |
| 1. Demonstrate that the company has (or will have in the near term) the financial capabilities to achieve the expected results and outcomes associated with the proposed project: | | |
|  | | |
| 1. Indicate the total investment by category of source over the past two years | | |
| Non-Government Contributions: | Amount | Type of investment (Founders, Angels, Venture Capital etc.) |
| Government $ contributions\*: |  | Agency or Organization (E.G. NRC-IRAP, ACOA, OCE, WED etc.) |
| Other $ contributions\*\*: |  | \*\* Describe: |
| 1. Explain how the company expects to exploit the technology/products/services resulting from the proposed research project and how it is linked the company’s core activity or competencies. This section should address both production as well as planned marketing and sales initiatives. What is the target market and what is the company’s competitive advantage? | | |
|  | | |

|  |
| --- |
| 1. (**FOR PRODUCER GROUPS OR INDUSTRIAL ASSOCIATIONS ONLY**) Briefly describe the mandate of your organization and its current membership (if applicable). With respect to distributing the project results to the producer group or association’s member companies, please explain the role of the organization in disseminating and implementing the project results. Provide details of past collaborations during postsecondary-based research projects and how the results were used. |
|  |

1. Full-time (i.e., does not also hold another job elsewhere) or Part-time (i.e., devotes only part-time or occasional efforts to the company). Indicate the percent of time spent. [↑](#footnote-ref-1)
2. Salaried (i.e., Company issues a T4 slip), Contractor (i.e., Company pays against invoice, timesheet or similar and does not issue a T4 slip), or Other (i.e., Currently providing services without monetary compensation, in-kind) [↑](#footnote-ref-2)
3. Company premises (i.e., normally operates from workspace at the company) or Elsewhere (i.e., normally operates from outside company facilities, e.g., private home office) [↑](#footnote-ref-3)